



Our Journey

Fauji Foundation was incorporated in 1954 under the Charitable Endowment Act of 1890. Its raison d'être is to provide welfare services to its beneficiaries in the ambit of health and education. The services are financed through its sustainable investments in the real sector of the economy.



The Fauji Foundation, today stands as an integral part in the daily existence of Pakistanis, where we not only provide parts of the day's essentials but also facilitate the back end of daily activities. From providing financing solutions and earnings for Pakistanis, to providing high quality affordable food on the table, while facilitating the agriculture sector of Pakistan through modernization, we ensure supply lines through critical infrastructure. Fauji Foundation is tirelessly making efforts to serve the nation by improving its welfare imprint, horizontally and vertically.

Beginning with a humble post-war endowment fund of Rs. 18.2 Million, meant initially for ex-servicemen and their dependents exclusively, in 1954 we utilized that endowment fund and invested this sum into income assets. Those initial endeavors allowed us the capability to cater to the health and education of both, the general public and the veteran soldiers, their families in particular and today also includes civilians. The Fauji Group adheres to a unique social hybrid model that undertakes welfare in health & education

financed by its investments from self-generated resources. From these investments, 4 of our companies have been ranked amongst the "Top 25 Companies" as rated by Pakistan Stock Exchange (PSX). These investments are geared towards solving the nation's pressing needs including food and energy security, fulfilling the nutritional needs of the population, infrastructural development, and the need for financial inclusivity for the unbanked population. All our business objectives are seamlessly streamlined

towards our welfare initiatives, where Rs. 1 Billion is utilized every month on such projects. Our welfare activities are entirely self-generated from our investments, with no financial assistance from the government or any other institution. The dividends received from our investments fund our welfare initiatives in a sustained cyclical process. Based upon this philosophy of utilizing our indigenous resources to help drive national self-sustainability, we aim to contribute towards overall national economic development through initiating long term community based institutional projects.

Today, the Fauji Group proudly serves the nation by having contributed over Rs. 1 Trillion over the last 10 years through taxes and duties (Rs. 142 Bn in 2021).

Our investments have significantly diversified over time, where today we are recognized as the country's largest social hybrid enterprise, with established investments in the domains of food, agriculture, fertilizers, financial services, energy, and infrastructure.

Today, Fauji Foundation is manned by 27,000 employees, 2/3rd of the civilians, and provides indirect employment to over 100,000 people across all provinces of Pakistan. Being an equal opportunity employer, we stand shoulder to shoulder as equal owners with our general public, who are shareholders and key drivers behind our investments, 50 percent of the dividends generated (Rs. 12 Bn - Rs. 14 Bn) from our listed investments, go to public shareholders.



Education



122 academic institutions with 70,000 students

78% of the students secured A1 and A grades for 2021 In Annual Matriculation and Intermediate Board Examinations for year 2021

Merit based **scholarships** to underprivileged and outstanding students.

Rs. **230** per annum as stipends to benefit over 16,000 deserving individuals.

Fauji Foundation (FF), the largest welfare organization of Pakistan, is committed to provide quality education to all our beneficiaries. The provision of high standard education at extremely subsidized cost is unparalleled and its scope and reach keep on expanding.



Fauji Foundation Education System (FFES) has a country-wide presence with 122 academic institutions with student strength of around 70,000. The strength of schools / colleges faculty currently stands at 2,800. Outstanding results in the Board Examinations, wherein our students routinely achieve top positions in both Matric and Intermediate level exams and the unwavering satisfaction of parents vindicate this fact. Learning through innovative and wholistic approach with focus on broadening the horizon of students and ensuring their balanced grooming remain at the heart of the System. FFES also comprises of a federally chartered private sector state-of-the-art university i.e. Foundation University Islamabad (FUI) with its campuses present in twin cities imparting multi-disciplinary higher education.



Our philosophy of formal education includes social, emotional, intellectual, physical and character development besides academics; all aimed at desired grooming of the students. The number of students is Alhamdulillah on increase; almost half of the student hail from civilian community which also is a testimony to our high academic standards and our participation in the national drive for quality education. Teachers remain the backbone of our Education System, hence, due emphasis is laid on their induction on merit, effective development and continuous training, coupled with objective performance appraisal and incentivization.



New initiatives have also been taken in the Technical and Vocational Training domain to improve the employability prospects of the trainees. The initiatives include establishment of Foundation Institute of Finishing Skills Development, Hospitality, IT and Technical Courses. Pre-Release Training of serving soldiers and military officers for their post retirement rehabilitation is also imparted in our technical institutions.



FFES focuses on e-learning and use of information technology to supplement the routine learning and ensure uninterrupted continuation of academic activities. Latest softwares, smartboards, multimedia and LED screens are being used for facilitating the learning process.



Fauji Foundation Educational Stipend Scheme is our oldest welfare measure for the wards of retired soldiers. The dividends of this scheme are reaching the beneficiaries studying in colleges and universities undergoing professional education across Pakistan. This scheme has special focus for the dependents of Shuhadas to help them in their professional education pursuits. The allocation of funds for stipends keeps increasing and currently it has increased to Rs. 230 Million per annum to benefit over 16,000 deserving individuals.



Besides academics and technical education, our aspiration to help breed a well-rounded youth is evident in the establishment of the Foundation Institute of Finishing Skills Development, at Rawalpindi, which is meant to provide the youth, especially females, the necessary skills for grooming their personalities to successfully face the challenges of the real world. Fauji Foundation technical and vocational institutes, are involved in running diverse range of skill development courses, including hospitality programs in collaboration with COTHAM, NAVVTC and TEVTA. We are aspiring to soon

power each of our educational facilities entirely with Solar energy.



Likewise, our unique Transition Management Course equips retiring officers and soldiers to reacclimate with civilian livelihood, by developing entrepreneurial and technical skills through our wide array of pertinent courses and training.



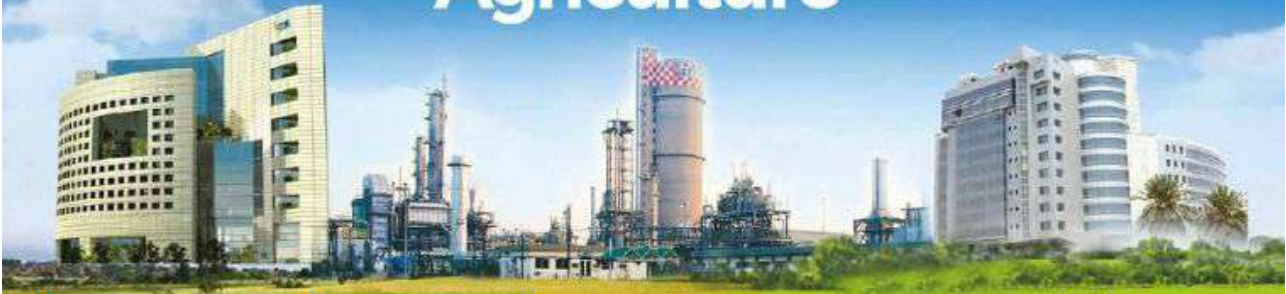
FFES is proud of the excellent achievements of Foundation University Islamabad (FUI). In the medical domain, the university houses a medical college, a dental college, a nursing college and an institute for rehab medicine. FUI boasts state of the art facilities and a high ranking faculty. Here, we offer merit based scholarships to underprivileged and outstanding students. Surpassing thresholds of academics, at FUI we also offer innovative programs in the health, management, IT and social sciences whilst gaining prominence with outstanding research programs, facilitating progression in the domains of science and technology. Our collaboration / exchange programmes with international universities of repute also enrich our academic system and add to our good image as a seat of learning.



Seamlessly enlightening the future of this nation, education in its many forms remains at the core of our endeavors. It is our belief, that the horizons of tomorrow cannot see light in the darkness of ignorance. We are proud of the fact that thousands of our graduates are serving the nation in various walks of life with dedication and excellence.



Agriculture



Produce over **3.8 million** metric tons annually of Urea and Phosphoric Acid.

Serving as the country's sole producers of **Di-ammonium Phosphate (DAP)**.

The Fauji Foundation network of agricultural investments has been facilitating millions of farmers to garner rich harvests by introducing Global Best Farming Practices, and by actively modernizing the agriculture sector of Pakistan. Our investments like Fauji Fertilizer Company (FFC) and Fauji Fertilizer Bin Qasim Limited (FFBL) produce over 3.8 million metric tons annually of Urea and Phosphoric Acid, while serving as the country's sole producers of DAP.

and duties from year 2000 to June 2022 amounted to Rs. 168 Billion, to the Government of Pakistan. Whereas, FFBL has vertically integrated to our JV investment in Morocco called Pakistan Maroc Phospor (PAKMAROC). PAKMAROC is a joint venture with Office Cherifien des Phosphate (OCP), a Moroccan Government entity managing all the phosphate reserves of the Kingdom of Morocco.



FFC has introduced Pakistan's farming community to agronomic practices through its various Farm Advisory Centers (FACs) across the country and 21 Agri Services Offices (ASO). The FACs have equipped sophisticated soil and water testing laboratories and demonstration vans for training and development purposes. Even today, when prices are ever soaring, Fauji Group provides essential farming commodities like urea fertilizer at prices 6 times lower than competitors, thereby making it easier for farming communities to achieve self-sustainability. Amongst our investments made for the betterment of agriculture sector, Fauji Fresh N Freeze too stands out as a notable platform which ascertains farming communities' sustenance through purchasing farm produce and boosting quality of what is harvested. 90% of urea production coming from these plants is also further ensuring Food security in Pakistan and the Group intends to vertically integrate into corporate farming.

Providing essential farming commodities like urea fertilizer at prices **6 times lower** than competitors.

Rs. 600 billion contributed to the national exchequer since inception, as taxes and duties.

Similarly, being internationally acclaimed and recognized, we continue to collaborate with international community based organizations like United Nation Global Compact (UNGC) to promote responsible business practices, where through a network of participating members, various CSR interventions are undertaken for high risk areas in Pakistan. We have contributed significantly towards education, health, poverty alleviation, national cause donations and socio-economic development in rural areas.



Our agriculture based investments have earned numerous awards like "Community Impact Award 2022", and "Highest Tax Payer in Manufacturing Sector Award". FFC is amongst the leading tax payers in manufacturing sector of Pakistan, by having contributed Rs. 600 billion since inception, as taxes and duties, while FFBL's contribution in taxes



Food



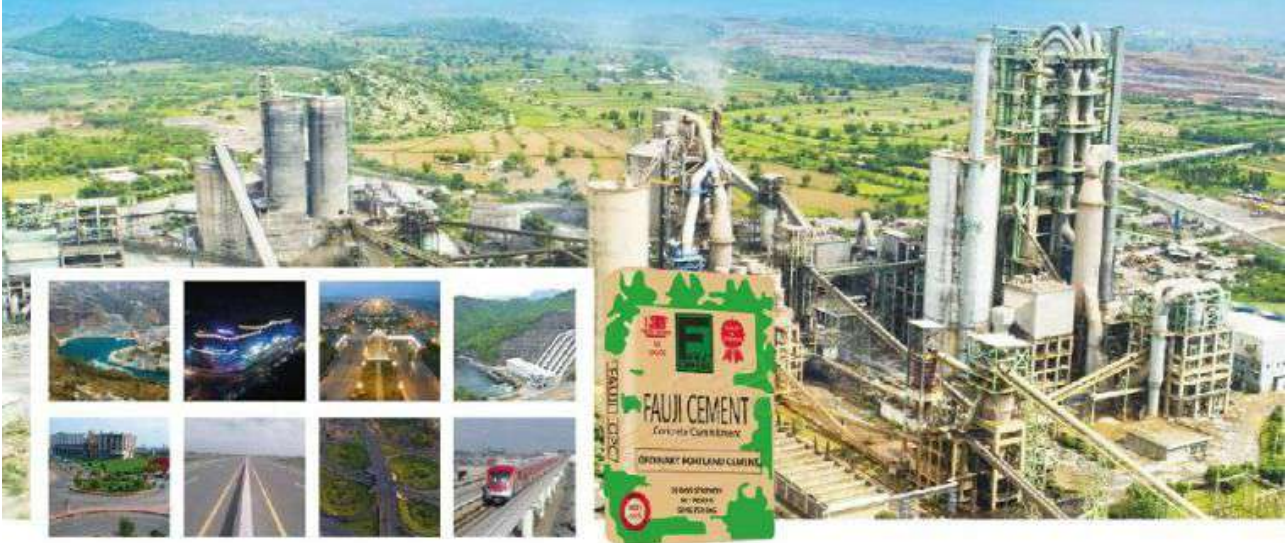
Catering to the nutritional needs of the population

Products which are being internationally supplied, exceed global core product standards i.e. SQMS (Supplier's Quality Management System)

We cater to the nation's nutritional needs by offering nourishing high quality food products at affordable rates to the general population. The Fauji Foundation's investments in the food sector have branched into several organizations like Fauji Foods Limited (FFL), Fauji Meat Limited (FML), Fauji Cereal (FC) & Fauji Fresh N Freeze Limited (FFFL), manufacturing quality grains, cereals, frozen food, meat, and dairy products. While many of our products which are being internationally supplied, exceed global core product standards i.e. SQMS (Supplier's Quality Management System). With an annual output of 67,000 tons of indigenously manufactured products, we have been leading the country in local food manufacturing since 1954 while ascertaining nutritional self-sufficiency for the future.

an annual output of **67,000 tons** of indigenously manufactured products

Infrastructure



Fauji Foundation is proud to contribute in the infrastructure development of Pakistan. Its cement portfolio under the name of Fauji Cement Company and Askari Cement Company, have successfully merged to become Fauji Cement Company Limited (FCCL), having existing Annual capacity of 6.4 Million tons and with ongoing expansions its Annual capacity will increase to 10.4 Million Tons, with four different sites spread across Pakistan. This will enable Fauji Cement to become the 2nd largest in North and 3rd largest Cement Producer in Pakistan. The two brands, i.e., Fauji and Askari Cement are known in the market for their Quality and ability to produce specialized cements, especially for Hydro Power Projects making them the main bulk suppliers in Dasu, Mohmand, Diamer Bhasha and other mega projects.

While being highly focused on its quality and growth Fauji Cement continues its effort to reduce reliance on imported coal by maximizing Local Coal usage which not only saves valuable foreign exchange but provides livelihood for the local communities. These

efforts help reduce the coal import bill to the tune of Circa 5 Million USD per annum.

Fauji Cement Company Limited (FCCL) as a responsible corporate entity and in line with its core values of Health, Safety & Environment, continues its efforts to manage its impact on the environment it operates in. FCCL remains committed to contribute to the global cause of Environment sustainability by reducing the emissions of greenhouse gases (CO2) during its operations, improving its renewable energy portfolio and by massive tree plantation campaigns. Focusing on alternate renewable energy solutions all the sites have a combination of solar energy and utilization of its waste heat energy to substitute 60% of its grid energy using fossil fuels to reduce the Carbon foot print on all its three sites. We have successfully introduced "Green Cement" without compromising on our quality to reduce the carbon emissions in the environment.

We take our "Make Pakistan Carbon Free" commitment further by utilizing 5% Alternate Fuels instead of Fossil Fuel in FY 21-22 and by

improving it for future. Alongside, we have also minimized using underground water by building rain water storage ponds to avoid depletion of aquifers.

Efforts to help reduce the coal import bill to the tune of Circa 5 Million USD per annum

Utilization of waste heat energy to substitute 60% grid energy to help reduce Carbon foot print.

Reduction of CO2 emissions by Circa 200,000 tons per year

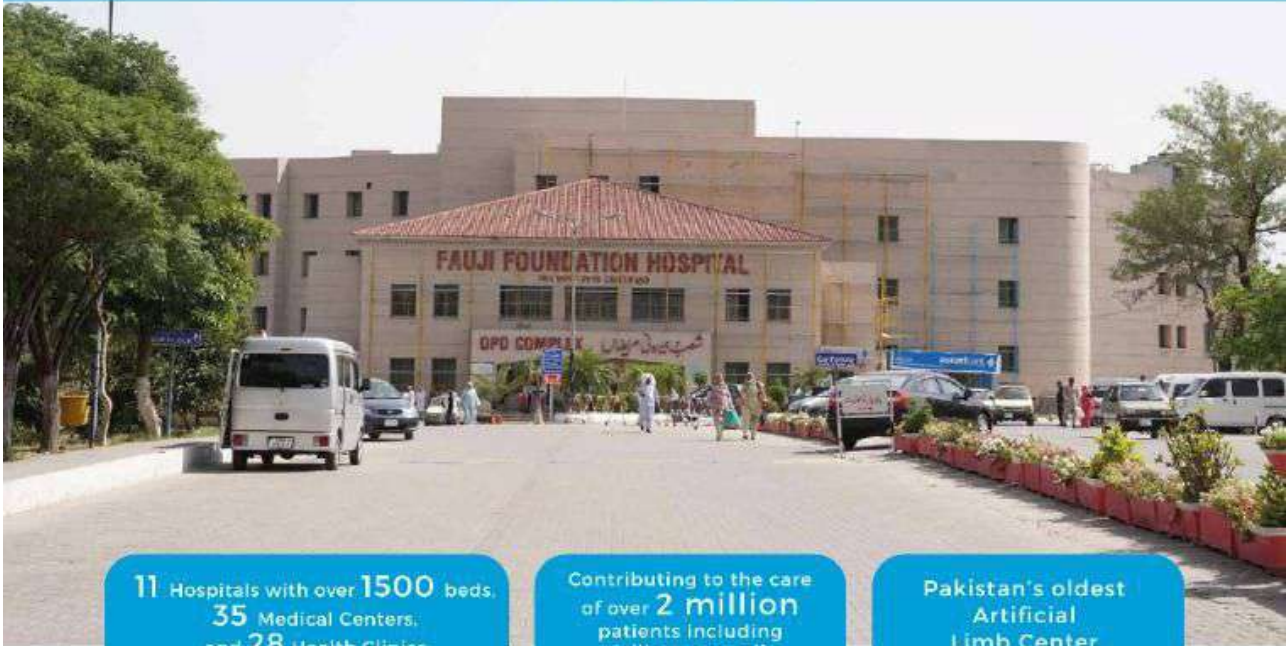
Financial Services

Catering to Pakistan's financial needs, Askari Bank Limited (AKBL) being the fastest growing bank of Pakistan with an assigned Credit Rating of AA+ and A+, offers services through 561 conventional and Islamic branches.



AKBL aims at financial inclusivity by catering to all consumer segments including small medium enterprises, corporations, agriculture companies, armed forces, senior citizens, women, children and Persons with Disabilities (PWDs), all the while keeping in view their unique requirements, to better serve their banking needs. AKBL further reflects this inclusivity, by offering Freelancer Account facilities to the freelancer community that enable young entrepreneurs to receive funds in Pakistan using proper banking channels, thereby contributing positively to the national exchequer and attracting FDIs for the future.





11 Hospitals with over **1500** beds,
35 Medical Centers,
and **28** Health Clinics

Contributing to the care
of over **2 million**
patients including
civilians annually

Pakistan's oldest
**Artificial
Limb Center**

HEALTH

Vigor from within is a prerequisite for a prospering nation. We at Fauji Foundation have managed to establish such fortitude with our incessantly evolving Healthcare system. Being the largest network of healthcare facilities in Pakistan, and structured pyramidically, Fauji Foundation Healthcare System comprises of 11 Hospitals (with over 1500 beds), 35 Medical Centers, and 28 Health Clinics, providing services nationwide, at every level, from major cities, to far flung and remote areas. Constantly enhancing

impacted, are expansive! Such fiscal flexibility hasn't merely allowed us to keep our standards at pace with technological advancements, but has capacitated Fauji Foundation Hospital (FFH) to establish self-reliant departments of Cardiology, Urology, Pulmonology, Nephrology and Cosmetology. Furthermore, to live by our vow of superior quality service and care, we have enabled specialist visitation for patients at all our projects, and have even outsourced treatment in



our facilities in preventive, diagnostic, curative, and rehabilitative medicine, contributing to the care of over 2 million patients annually, and the upcoming year's budget being projected at over Rs. 10 Billion, the possibilities of lives to be

departments such as Oncology and Neurology. With consistent refinement and progressive learning as the bedrock of all our operations, the Fauji Foundation Healthcare System not only has a medical college, but also a nursing

and paramedic institute underway, we also collaborate with SOMH, Karachi, so to raise our Healthcare professionals to the acme of medical proficiency. To further strengthen these endeavors, Fauji Foundation is now focusing on specifically designed data analytics and artificial intelligence algorithms, which will aid its decision makers in the domains of patient-in-flow analysis, medicine procurement, disease trend forecasting, and facility enhancement. As we compassionately essay to bolster Healthcare from the ground up, with each new bed, every installation and professionals, Fauji Foundation strides nearer to realizing its dream of an invigorated nation.



POWER & ENERGY



Our efforts in marching towards a self-sufficient economy have been evident through a multitude of organizations such as Mari Petroleum Company Limited (MPCL), which in the year 2022, was able to make a landmark Gas and condensate discovery in Bannu West Block—the largest such discovery in over a decade in the country, and the first-ever gas discovery in the North Waziristan district. The Company's natural gas production increased by 5%, while crude oil and condensate production remained steady, which translated into the highest-ever production of 36.91 MMBOE. The Company contributed Rs. 80 billion to the Government exchequer in the form of royalties, taxes, levies, and duties for the year 2022. Being in possession of Pakistan's second-largest gas reservoir, with uninterrupted gas supply for 50 plus years producing over 100,000 barrels of oil equivalent (BOE) per day, combined with an 11% market share, we



Foundation Wind Energy sites FWEL I & II respectively, which are 100 MW wind power projects and FFCEL a 50 MW project, located in the heart of Sindh;



have branched out into producing and harnessing the country's resources through solar, wind, coal, and gas power projects.

Fauji Group, adhering to its principle of "Green Pakistan" also initiated

these sites enhance electricity output of the national grid for challenged areas in Sindh.

Through our investments, a state-of-the-art environment friendly oil import handling terminal was established at Port Qasim in year 1995, with a vision to

provide front-end facility for oil imports of the country. The terminal has been handling majority of Country's POL imports, including 100% Furnace Oil, 100% High Speed Diesel & 45% Motor Gasoline. FOTCO is the only terminal having end to end connectivity with the mid-country oil supply chain, with a capability of handling 12 million tons per annum throughput. FOTCO also owns & operates a most modern & fully integrated bulk oil storage facility called Fauji Trans Terminal (FTTL), with a total capacity of 108,000 tons, for safe storage of petroleum products.

To make Pakistan further energy sufficient, Foundation Power Company Daharki Limited (FPCDL) was formally incorporated in November 2005. The installed Combined Cycle Power Plant (Gas Turbine of General Electric, USA & Steam Turbine of Fuji, Japan) has a gross output of 185 MW. It employs modern technology, compliant to contemporary international as well as environment friendly standards. Foundation Power Company Daharki Ltd (FPCDL) was awarded 1st position by NEPRA in HSE amongst all 117 National Power Generation, Transmission and Distribution Companies.

Similarly, our Foundation Gas brand name Fongas, is one of the oldest LPG marketing and distribution company in Pakistan with a network of over 700 distributors catering to the demand of nearly 400,000 domestic and commercial consumers throughout the country, including areas like GB, AJ&K and erstwhile FATA, by supplying the best quality product while ensuring portability, safety, quantity and security.

Largest Gas & condensate discovery in **10 years** at Bannu West

Rs. 80 billion contributions to the national exchequer in the form of royalties, taxes, levies for year 2022

producing over **100,000** barrels of oil equivalent (BOE) per day.

FOTCO capability of handling **12 million tons** per annum throughput

FOTCO is handling majority of Country's POL imports

For "Green Pakistan" Foundation Wind Energy (FWEL I & II) was established. **100 MW** wind power projects.